



Introduction to Crop Science



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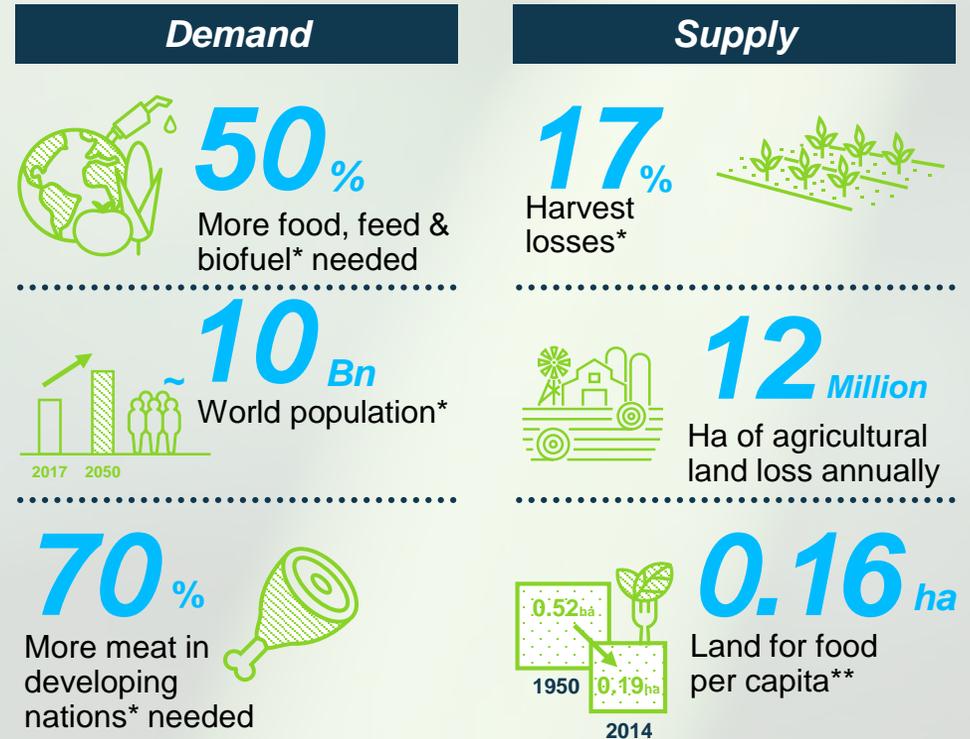
Agenda

- // Challenges facing agriculture
- // Crop Science: Shaping agriculture to benefit farmers, consumers and our planet
- // Value: Innovation, Sustainability, Digital Transformation, Responsibility
- // My Journey



The world needs more innovation in agriculture

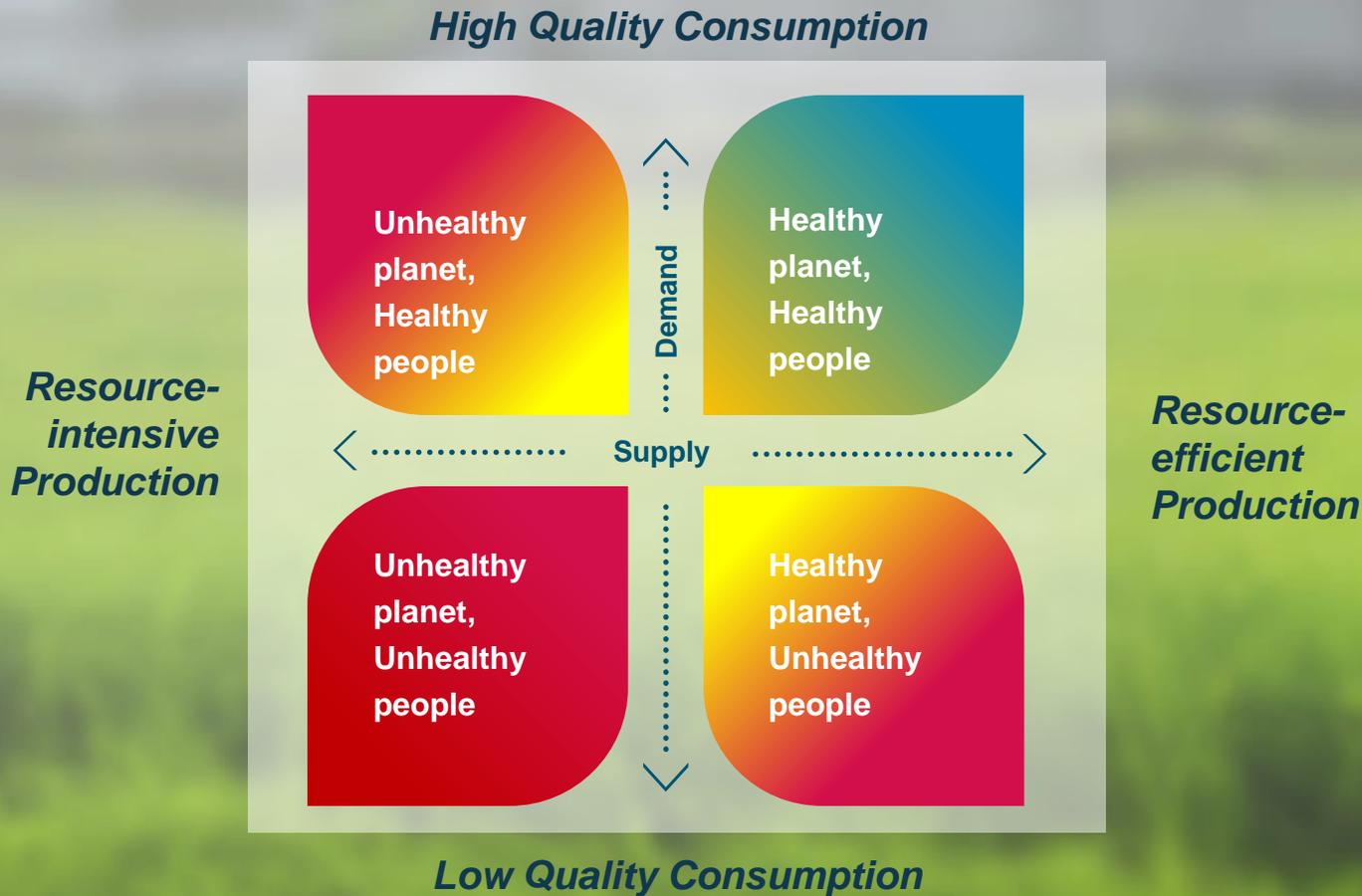
Need to produce significantly more while protecting
natural resources



Source: FAO 2017, The Future of Food and Agriculture
 * By 2050; ** 2050 land for food per capita estimate: 2000: 0.24ha; 1950: 0.52ha



The current food system is not on a sustainable trajectory



Innovation needed
to ensure sustainability of a healthy food supply

Source: Shaping the Future of Global Food Systems: A Scenarios Analysis, (modified) World Economic Forum



Our purpose

Science for a better life

Crop Science Contribution

Shaping agriculture to benefit farmers,
consumers and our planet

What we do

Deliver more **innovation** to farmers
faster to help them grow healthy, safe
and affordable food **sustainably**, using
the **latest technologies** and **decision
science**

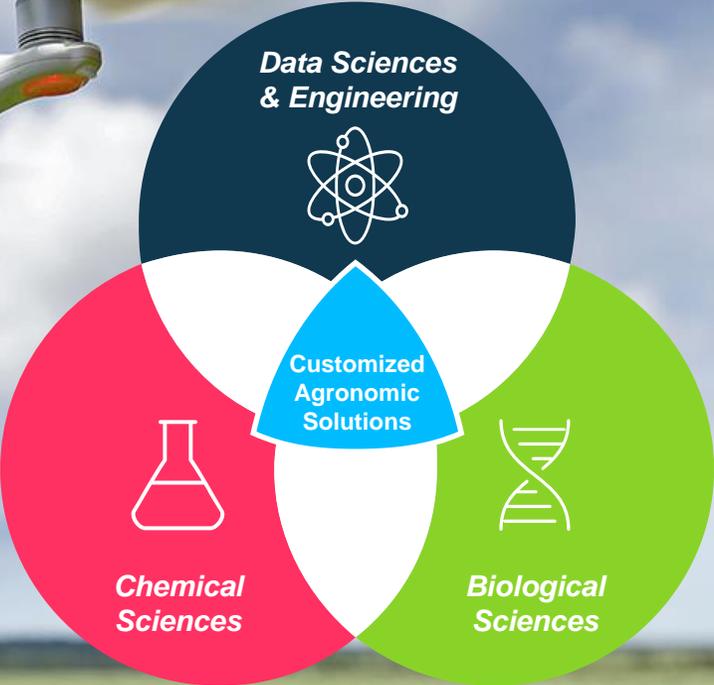
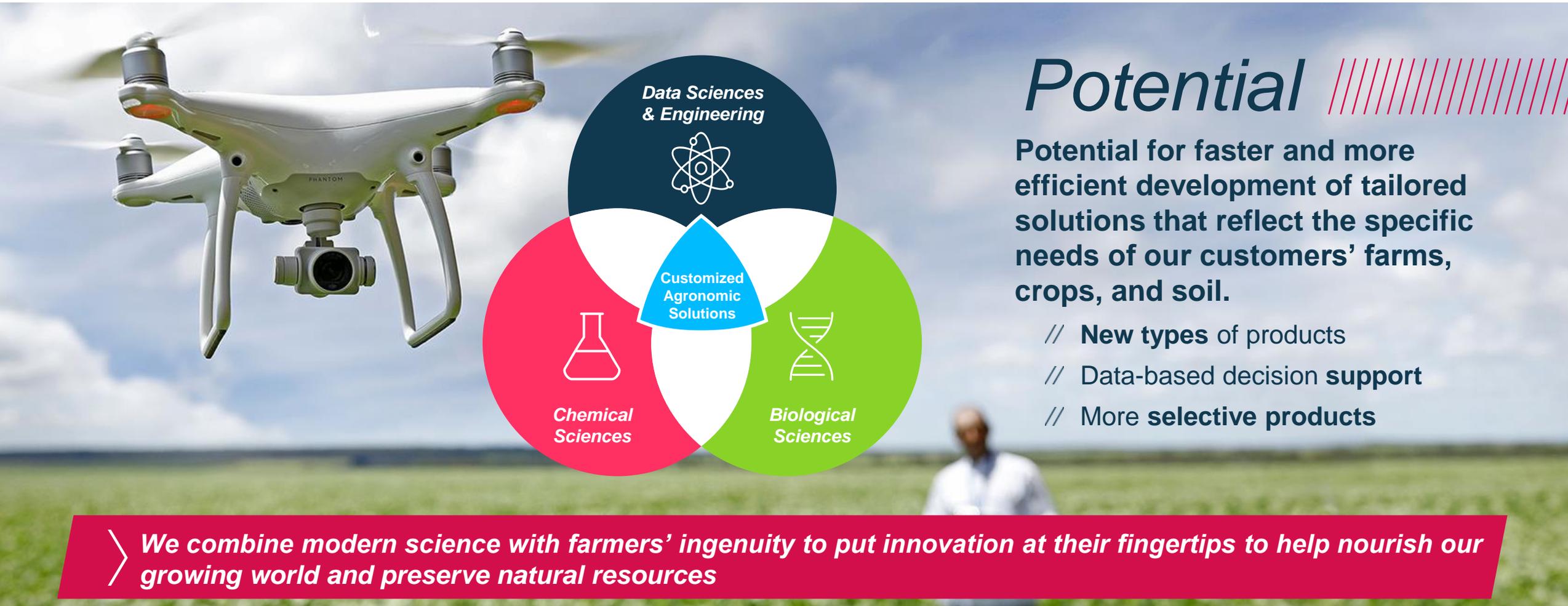
How we work

We live up to **our responsibility** to
farmers, consumers and our planet

// A strong business that also supports the United Nations Sustainable Development Goals



Our expertise across disciplines uniquely positions us to deliver more breakthrough innovation, faster



Potential

Potential for faster and more efficient development of tailored solutions that reflect the specific needs of our customers' farms, crops, and soil.

- // New types of products
- // Data-based decision support
- // More selective products

We combine modern science with farmers' ingenuity to put innovation at their fingertips to help nourish our growing world and preserve natural resources



At Crop Science, we invest more in research and development than any other company in the industry.

 ~€2.4 B R&D Investment

 >35 R&D sites worldwide

 ~8,000 R&D employees

 >175 Breeding sites

Supported by our *spirit of discovery*, our *expertise in technologies*, and our profound *understanding* of plants, soil and ecosystems

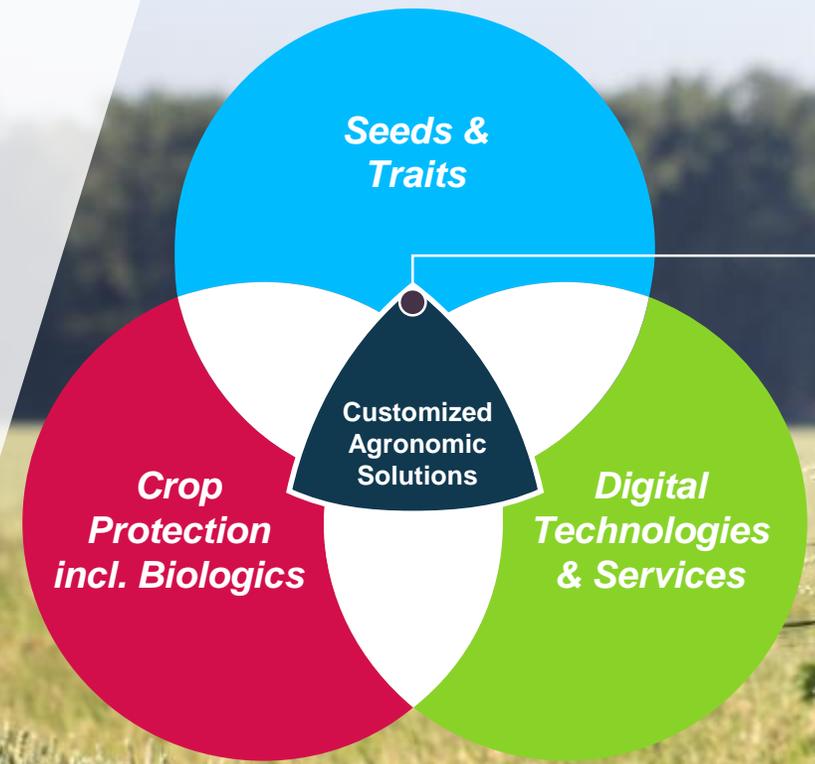
(1) Numbers based on company information and internal calculations | Bayer Crop Science + Monsanto pro forma figures considering divestments | Monsanto calendarized to twelve-month period ended November 30, 2017



Customized Agronomic Solutions to address farmers' individual needs and challenges

////// We know growers...

- // ...make approximately **40 big decisions** every season
- // ...want to grow the **best seed varieties**, and minimize **pests, diseases & weeds**
- // ...want to balance **societal, economic & environmental** needs



A combination of products, technologies and services to constitute an individualized solution with unique value for our customers.

> Continuous innovation to drive environmentally sustainable, profitable, high-quality crops



Our combined portfolio of innovation-driven products and services benefits farmers, consumers, and the planet

For a complete listing of the Crop Science product brands and partners, visit. Cropscience.bayer.com.

Seeds and Traits



Crop Protection



Digital Farming



Our world-class products & services support farmers across seed traits, seed treatment, weed management, pest management, and disease management.



We meet the individual needs of farmers around the world

// **Vineyard owners in Europe** use our Luna[®] fungicide to **protect their grapes from disease.**



// **Maize farmers in Uganda** trust Dekalb[®] brand seeds to **be high-yielding and drought-tolerant.**



// **More than 55.1 million acres** of biotech cotton were planted in 2016 to protect **against pests like caterpillars, borers, worms, and more.**



// **Vegetable growers in Australia** value our Movento[®] product for its **powerful insect control.**



// **The Climate FieldView™ platform gives farmers a deeper understanding of their fields** so they can make more informed operating decisions to help **optimize yields, maximize efficiency and reduce risk.**



// **Wheat growers in India** rely on Nativo[®] products to **improve plant health for incremental yield and quality.**



// **Farmers across the United States** turn to Asgrow[®] soybeans for the **most consistent performance from their soybean acres.**



// **Growers in Brazil** trust our Fox[®] fungicide to **prevent diseases from damaging their bean, corn, cotton, soybean and wheat harvests.**





Sustainability in agriculture

Our contribution to food security




Seeds



Chemical Crop Protection



Biological Crop Protection



Services

CUSTOMIZED AGRONOMIC SOLUTIONS



PROACTIVE STEWARDSHIP

to ensure:

- // Human protection
- // Environmental preservation
- // Product integrity



PARTNERSHIPS

help to deliver their value

Enhance the quality of life of farmers, communities & society:

- // Public-Private Partnerships
- // Private-Private Partnerships along the food value chain





Sustainability in agriculture

Our initiatives



1 BAYER FORWARD FARMING

- // Knowledge platform to demonstrate innovative sustainable agriculture on-farm
- // Partnering with selected farmers & experts



2 BEE CARE PROGRAM

- // Promotion of bee health
- // Support research & product development
- // Engagement with stakeholders



3 DIGITAL FARMING

- // Enabling collection, storage and visualization of data from devices such as drones, satellite imagery through a smartphone or tablet in the field
- // Providing more efficient use of water, land, energy to help preserve natural resources and biodiversity



4 FOOD CHAIN PARTNERSHIP

- // Collaboration with all food chain partners
- // Promoting good agricultural practice



5 INTEGRATED WEED MGMT.

- // Offering customized integrated solutions for weed control & promoting best practices



6 PUBLIC PRIVATE PARTNERSHIP

- // Partnering and sharing knowhow; bringing together experience, investment and technologies; enable access to markets



7 SMALLHOLDER FARMING

- // Raise agricultural productivity for smallholder farmers
- // Increase farmers livelihood
- // Promoting good agricultural practice





Digital transformation: Using the latest technologies and decision science to bring our operations and agriculture to the next level



- // *More advanced solutions, digital tools, and data analytics accelerate our research and that of our partners and collaborators*
- // *Cutting-edge technologies to enable farmers to combine multiple data sets to use resources more efficiently and reach their farming potential*
- // *Enabling farmers to take advantage of the data at their fingertips to build successful farms and make agriculture more sustainable*



Living up to our responsibility – to farmers, to consumers and to our planet



- // We set **high ethical standards**. They represent how we measure **ourselves** and **our partners**
- // We **serve farms of all sizes** around the world and make our **innovations as accessible as possible**
- // We encourage **diversity in agricultural practices** and prioritize inclusion and diversity in **our company**
- // We are committed to **transparency and dialogue**
- // Guided by data and insights, we are passionate about **collaborating with others** to help find **better solutions** to the challenges farmers and our environment face



Summary

Our Challenge

Producing healthy, safe and affordable food while protecting our natural resources

Our Contribution

Shaping agriculture to benefit farmers, consumers and our planet

Our Commitment

Innovation, Sustainability, Digital Transformation, Responsibility





Welcome to Bayer!

Career Opportunities

2023

Be better together.

Be Bayer.





Everything we do begins with our people

As an employer and partner of choice, we are committed to:

Attracting the best & brightest

We aim to find the best talent – who are passionate about innovation and are committed to shaping agriculture to benefit farmers, society and our planet.

Unleashing our full potential

We are eager to learn and look for opportunities to constantly grow – as people and professionals – to unleash our full potential.

Promoting inspirational leadership

We promote leaders who are passionate about developing people, who drive our vision, and who empower others to achieve remarkable results.

Fostering an inclusive, collaborative, and agile environment

We celebrate and leverage our collective strengths, our diverse perspectives, and our ability to bring solutions to agriculture, with agility and speed.





Student Opportunities

United States



Intern

// Students typically participate in the Intern Program during their summer break. In this 10-12 week continuous learning experience, you'll have the ability to make an immediate impact through a variety of work assignments and projects. You'll also have access to training, networking, and professional guidance.

Co-op

// The Co-op Program generally requires a semester-long commitment (January through June or June through December) to a full time position. You'll integrate your classroom learnings with practical work experience through individual and team based projects. Assignments closely relate to your field of study.



Student Roles

United States



Who we Hire

- // All levels of degree (BS, MS and PhD)
- // Sophomore and above with GPA of 3.0 or better
- // High interpersonal and communication skills
- // Self-motivated individuals with strong detail and results orientation
- // Ability and willingness to relocate

Benefits

- // Gain in-depth experience working with a global industry leader
- // Training and development
- // Relocation allowance
- // Bi-weekly salary
- // Networking opportunities



My Journey





My Journey: Early Upbringing



BANGALORE, INDIA



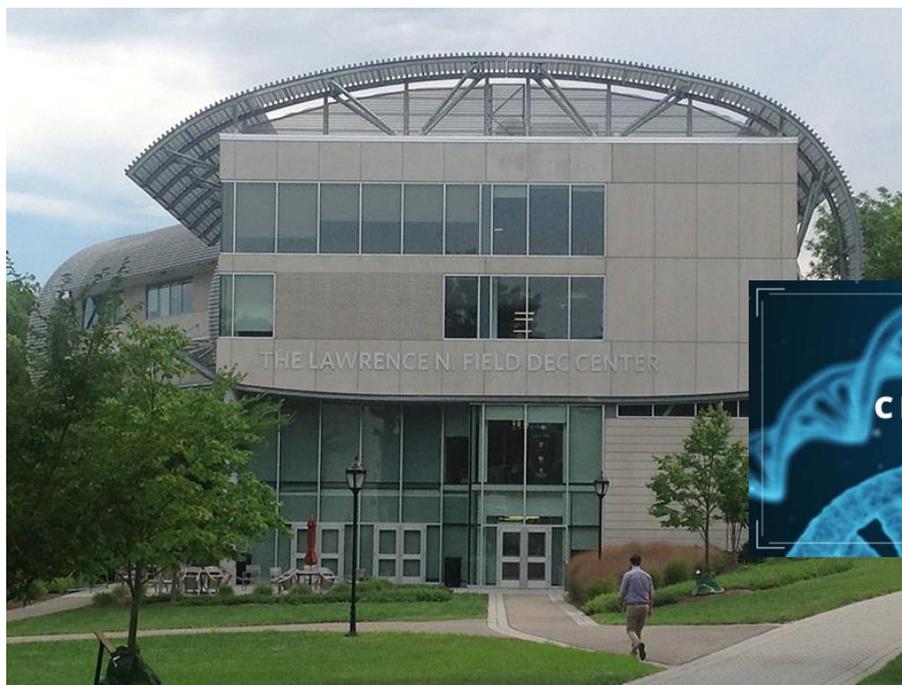
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My Journey: Education



MASTER'S IN BIOTECHNOLOGY
MASTER'S IN TECHNOLOGY MANAGEMENT



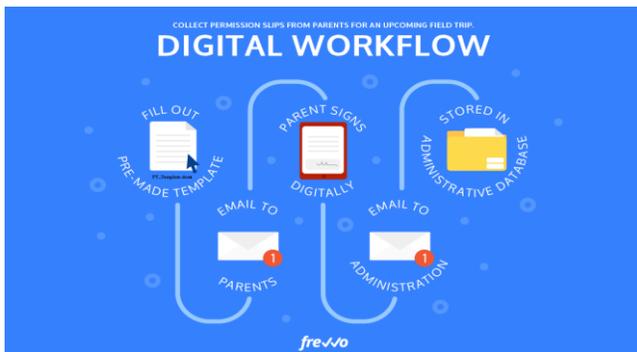
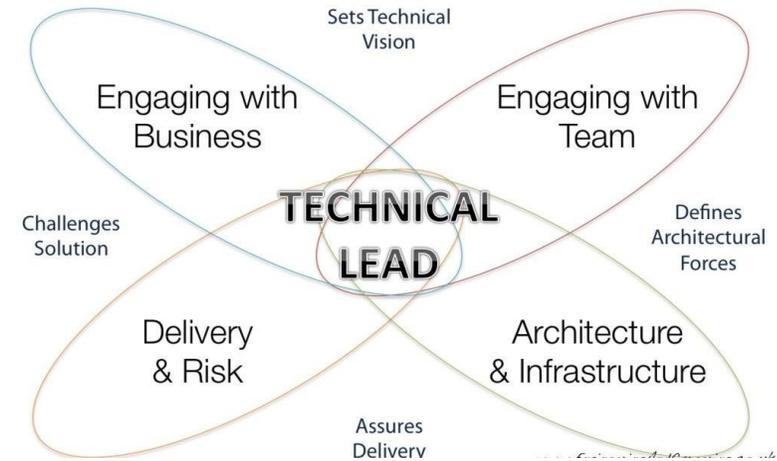
GRADUATE PROGRAM IN CLINICAL SAS



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My Journey: Work @ Bayer





My Journey: Cutting Edge Innovation with Science & Tech



LOGISTICS & OPERATIONS



LAB GENOTYPING



FIELD PHENOTYPING



AUTOMATED GREENHOUSE



RESTRICTED



*Questions?
Thank you*

