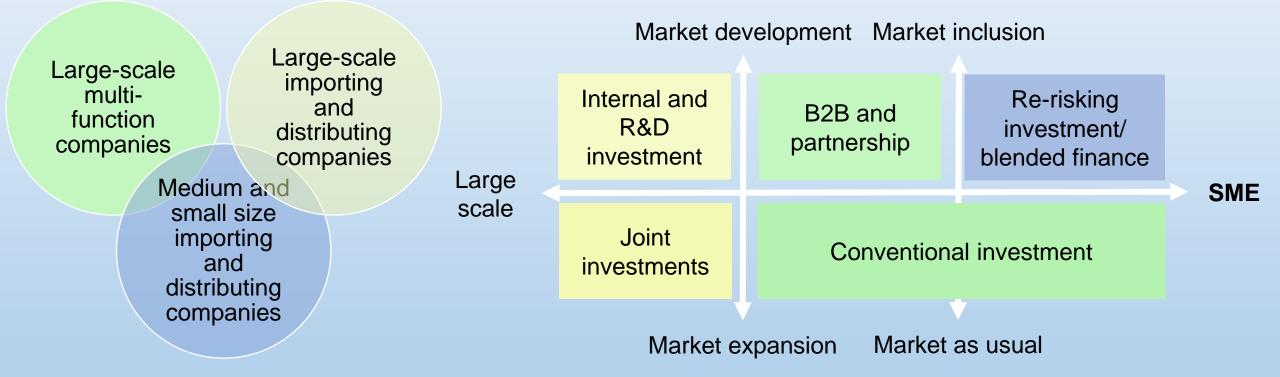
Finance needs of irrigation equipment suppliers Insights from Ghana and Mali

Minh Thai, Senior Researcher, innovation scalls International Water Management Institute

Finance needs of irrigation equipment suppliers:

Different types of suppliers

Different financial demand



Sustainably financing irrigation supply chain actors requires catalytic capital, blending with development and technical assistance so that companies can tailor their business models to diverse market segments while de-risking their investments.